Collaborative Divorce Solutions of Orange County
and
Collaborative Divorce Education Institute

1-DAY COMPREHENSIVE TRAINING on
BRINGING CLIENTS TO AGREEMENT READINESS
FEBRUARY 19, 2016, 9 AM – 4 PM at National University in Costa Mesa, CA

You will learn how pioneering interdisciplinary teams innovatively employ all three disciplines to shift clients, even high conflict clients, toward agreement, simultaneously improving cost efficiency and facilitating better outcomes with more durable agreements.

Whether you are a long-time collaborative professional, mediator or new to non-adversarial dispute resolution processes, this training is designed for all practitioners who want to continue evolving their ability to assist clients resolve their most difficult conflicts.

Designed for intermediate and advanced level Lawyers, Financial Specialists and MHPs, this training will also be helpful for those just beginning their collaborative work. It will offer more detailed instruction on the nuts and bolts of how to employ coaching skills that are appropriate for each profession AND create a more functional support for each profession that is missing from most general collaborative trainings.

This is a "how to" training, NOT AVAILABLE ANYWHERE ELSE, that provides you with a detailed Roadmap To Success!

Interdisciplinary Training Team:

Cathleen Collinsworth, CDFA™, MAFF™, Neutral Financial Specialist and Mediator
Carol Hughes, Ph.D., LMFT, Collaborative Divorce Coach, Neutral Child Specialist and Mediator
Brian Levy, J.D., Collaborative Lawyer and Mediator

Training Description:

This training examines the unique role that each professional team member has in bringing clients to Agreement Readiness. An experienced Collaborative Lawyer, Neutral Financial Specialist, Divorce Coach and Neutral Child Specialist teach **how**:

1. Pioneering interdisciplinary teams employ Lawyers, Neutral Financial Specialists, Divorce Coaches and Neutral Child Specialists to shift clients toward agreement readiness, simultaneously improving cost efficiency and facilitating better outcomes with more durable agreements.

2. All professionals are included as co-equals on the interdisciplinary professional team at the inception of the collaborative divorce case and are simultaneously educating clients about how to become agreement ready.

3. To use the tools and techniques taught in this training to assist clients to develop their Key Elements of Agreement, Questions To Be Answered and Options for Resolutions.

4. Lawyers maintain goal focus with legal education presented in collaboration with each other, and with support from Coach(es), Neutral Financial and Neutral Child Specialists.

5. Neutral Financial Specialists are uniquely qualified to provide clients with tools so that they can become Agreement Ready.

6. Children, both minor and adult, are ever-present stakeholders and major influences "in the room".

7. Neutral Child Specialists, are uniquely situated to center parents on consensus building and are often the only team member with the standing to bring warring couples to agreement.

8. Divorce Coaches pivotal roles facilitate cost effective outcomes and durable agreements.

9. The professional team uses information that may have otherwise lay hidden to effectively and efficiently guide the family through the process, creating a foundation for interest-based negotiation.

Learning Objectives:

Attendees will be able to:

1. Prepare clients to become agreement ready from their first interaction with **each** professional.
2. Walk clients through the step-by-step process to becoming Agreement Ready, which includes assisting clients to:
   a. Identify and develop their Key Elements of Agreement that are not too specific, so that clients become positional, and that are not too vague, so that they have no value.
   b. Identify and develop their Questions To Be Answered relative to their Key Elements of Agreement.
   c. Develop Options for Resolution that are both individually and family-centric interest based.
   d. Evaluate their Options for Resolution and Co-create their Agreements.
3. Develop the necessary skills to support their clients, and each professional team member, to develop options that are both individually and family-centric interest based. Develop the necessary skills to support their interdisciplinary professional team members in the Agreement Readiness process.
4. Explain to clients the unique value that each professional from the three disciplines brings to their Collaborative Divorce team, their pivotal role in facilitating cost effective outcomes and durable agreements.
5. Educate clients that they will have a final agreement when:
   a. The agreement is one that each client can "live with".
   b. The agreement provides clarity and substantive closure for each of them.
   c. The agreement reflects their values and goals.
6. Describe and utilize the Agreement Readiness tools developed by pioneering interdisciplinary teams to facilitate better outcomes with more durable agreements.

Structure and Methodology:

This training will be a multi-modal presentation consisting of didactic (power point and handouts), experiential exercises, demonstrations, case analyses, discussion, small group table exercises and debriefing.

For Registration and Additional Information contact:
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